



# <RXU 7RZQ

VHDU  GO

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7+,1\*6 72 '2 ,1 1('+\$0

## <RXNLQLV WR VSHDNHRIQW DIDLQVW VXLFLGH LQ 1HHGKDP

3RVW\ \$0 (PDLQ&RPPHQW

83&20,1* (9(176	%52:6(
	\$UWV &UDIWV
	&RPPXQLW\
	)RRG 'LQLQJ
	3HUIRUPLOJ \$UWV
	6KRSSLQJ
	6SRUWV
	2XWGRRUV

%\ 0DWW 5RFKHOHDX \*OREH &RUUHVSRQGHQW

5HG 6R[ LQILHOGHU .HYLQ <RXNLQLV ZLOO VSHDN  
SUHYHQWLRQ DW DUIXQG1HHGKDP D WRZQ WKDW  
VXLFLGH LQ WKH SDVW ILYH \HDUV

3:HJH QRW H[SHFWLQJ KLP WR WDLQN EDGEBROG  
DVVRFLDWH GLUHFWRU RI FRPPXQLW\ UHODWLR  
'HGKDP ZKLFK ZLOO DERXW JZLWV HFRVNLQV LWV IRU .LGV

\$'9(57,6(0(17

3:HJH H[SHFWLQJ DERXW ZK\ WKLV LVVXH LV VR LPSRUWDQW

<RXNLQLV WR DGGUHVW WRS LFV VXFK DV VXLFLGH FRPHV IURP WKH SHUVSHFWLYH  
JDLQHG IURP SLOWDOL]HG DV D FKLOG DFFRUGLQJ 7KRPDV /HH WKH  
VSRNHVPDQ IRU +LWV IRU .LGV 7KH H[SHULHQFH XQG HUVFRUHG WKH LPSRUWDQFH RI  
UHDFKLQJ RXW WR KHOS WKRVH DURXQG KLP /HH VDLG

37KH FDUH KH UHFHLYHG IURP WKRVH QXUVHV DQG GRFWRUV FDXVHG .HYLQ WR IHHO WK  
QR PDWWHU ZKDW KH GLG LQ KLV OLIH KH ZRROG JLYH EDFN WR WKH FRPPXQLW\  
VDLQ IURP WKH WLPH KH ZDV D NLG LQ WKH KRVLWDO KH KDV DOZD\ WULHG WR UHDFK  
RXW WR WKH FRPPXQLW\ HVSHFLDO\ QRZ ZLWK WKH 5HG  
6R[

7KH \HDG LQILHOGHU SODQV WR WDN DERXW KLV H[SHULHQFH IRFXVLQJ RQ  
FRQFHUQV RXWVLGH RI KLV SHUVRQDO OLIH DQG KRZ LPSRUWDQW WKDW KDV EHHQ IRU

3,I KH ZDV MXVW IRFXVHG RQ EDVHDOO DQG LQWR D EDWWLQJ VOXPS RU VRPHWKLQJ  
ZRROG KDYH D PRUH SURIRXQG VDLG WILYH HXVH WERHQ KLP  
LQYROYHG LQ WKH FRPPXQLW\ EDVHDOO SHUVSHFWLYH  
QRZ

<RXNLQLV KRSHV ZKDW KH KDM QGR WDN ZLLWKWK SOS KWWRQJR  
GRZQDLG -RDQLH )UHLGPDQ GLUHFWRU RI HYHQWV DW +LWV IRU .LGV

7KH IXQGLVHU 36WDLQHG 2XW 7HLQV FXLFLGH 5HG IRU -XO\ DW WKH  
6KHUWRQ 1HHGKDP +RWHO IURP D P WR S P

,Q DQPRQWK VSDQ EHWZHHQ 1RYHPEHU DQG \$\$SULO IRXU 1HHGKDP  
WHHQV FRPLWV WGDUXE DLRQ 5REHUWV ZKR JUDGXDWHG IURP  
1HHGKDP +LJK 6FKRRO ODVW\ HIDLW KFNKDP HGWKHL FWRZQLQ ILYH  
\HDUV +LV IDWKHU 5LFKDUG 5REHUWV WUZLOO VSHDN DW WKH IXQG

3\$Q\ ORVV RI OLIH W DGDGLFR 3HOBORV RI DQ\ IRXQJ OLIH  
LV VGGHU DQG ZKH D\RXQJ OLIH EMUORVLO GHFDXVH RI VXLFLGH ,W  
VDGGHV WILYHU, H[SHULHQFH RU FRXOG LPDJLQH

5HIHUULQJ WR WKH XSFRPLW KPHQ H WLP SHUWV DQW , WKLQN  
LW ZRQGHU IRU -DVRQ DQG RWKHUV KDG WR GLH IRU WKLV WR KDSSHQ %XW  
HQRXJKRQJ :JRW WR GR VRPHWKLQJ WR SUHYHQW WKLV LQ WKH IXWXU

,Q 0D\ WILYHPEHU 1HHGKDP &RDOLWLRQ IRU 6XLFLGH 3UHYHQWLRQ ZDV  
IRYOGHG DV D FRRYOLW\ HVSPDVH WR WKH IRYU LQWIDG GHWKV DEFRGLQW

TRXQSTG BY D FRI XQEWY QIVSRQVH WR WKH TRXO LQEWEDQ QHDWRV D FTRQGLQJ W  
:HE VLWH

\$ ZHHN DIWHU -D VGRD VRE KULW IDWKHU EHJDQ ZRUNLQJ ZLWK WKH FRDOLWLRQ  
WR UDLVH DZDUHQHVV RI VXLFLGH SUHYHQWLRQ

37KH\ KDYH UHDOO\ GRQH D UHPDUNDEOH MRE WR UHDFK RXW WR \RXQJ SHRSOH LQ  
1HHGK'DPLG 'U /DUU\ %HUNRZLW] GLUHFWRU RI WKH 5LYHUVLGH 7UDXPD &HQWHU  
\$ SV\FKRORJLVW ZKR GHDOV ZLWK WHHQ VXLFLGH %HUNRZLW] ZLOO DOVR VSHDN DW W  
IXQGDVHU

%HQHILW RUJDQL]HUV DW VRS HQG DQFHQZMOO KHOS UDLVH DZDUHQHVV RI WKH  
LVVXH 6LQFH PDLQJ KLV PDMRU OHDJXH GHGXW ZLWK %RVWRQ LQ KH KDV  
FODLPHG WZR :RUOG 6HMLWU HQGFWLWRZV \$DO\*ROG \*ORYH DQG  
UHFHQWO\ VLJQHGUWH VDH QRLURQ

3, W D GUDZ 3HRSOH ZDQW WR <RND KGP\*ROE PHDGHUJ  
FHUWDLQO\ H[FLWHG WR VHH KLP

+LWV IRU .LGV VXSSRUWV FKDULWDEOH RUJDQL]DWLRQV WKDW DGYRFDWH IRU WKH ZHO  
RI FKLOGUHQ DQG UDLVHG RYHU PLOOLRQ LQ LWV ILUVW \HDU DQG KRSHV WR KDYH U  
DQRWKHU PLOOLRQ E\ 6HSWHPEHU

3, DP UHDOO\ SOHDVHG WR EH LQYROYHG ZLWK D FDXVH WKDW LV RI VXFK LPSRUWDQFH  
WKH KHDOW\ WRRXW XNLLOLV VDLG EQORR M DRUHPDQGVWR  
KHDULQJ VWRULHV RI LQVSLUDWLRQ DQG  
SHUVHYHUDQFH DQG IXUWKHU VXSSRUWLQJ WKH 5LYHUVLGH 7UDXPD &HQWHU

7KURXJK DGPLVVLRQ VDOHV D UDIIOH DQG VLOHQW DXFWLRQ RUJDQL]HUV KRSH WR U  
OHDVW LQ VXSSRUW RI WKH 5LYHUVLGH 7UDXPD &HQWHU  
SUHYHQWLRQ HIIRUWV

\*ROGHQEHUJ VDLG WKDW DOWKRXJK WLFNHV VDOHV KDYH SLFNHG XS UHFHQWO\ SOHQ  
VHDVW DUH VWLOO DYDLODEOH 7LFNHVW PXVW EH SXUFKDVHG LQ DGYDQFH 7KH\ DUH  
IRU DGXOWV DQG IRU PLGGOH VDKRORXWK VFKRRO RU FROOHJH

:KHWKHU WKH\ DWWHQG RU QRW DQ\ RQH FDQ HQWHU LQWR D UDIIOH IRU IRXU WLFNHV  
ILIWK URZ EHKLQG KRPH SODWH DW )HQZD\ 3DUN ZKHQ WKH 6R[ KRUV WKH 'HWURLW  
7LJHUV RQ \$XJXVW 7KH ZLQQHUV ZLOO PHHW <RXNLOLV EHIRUH WKH JDPH 5DIIOH  
WLFNHVW DUH DQG WKH ZLQQHU ZLOO EH DQQRXQFHG DW WKH EUXQFK

37KH FKDQFH WR FKHQKLV RORRORHDEHUJ VDLG

<RXNLOLV ZLOO QRW EH VLJQLQJ DXWRJUDSKV DW WKH EHQHILW EXW WKH VLOHQW DX  
LQFOXGH D FRXSOH RI EDVHDOOV D EDW IUDPHG MHUVH\ DQG D SLFWXUH DOO VLJQH  
6R\ ILUVW EDVHPDQ

7R SXUFKDVH WLFNHVW IRU WKH EUXQFK RU UDIIOH FRQWDFW 'DZQ +D\HV DW  
GKD\HV#ULYHUVLGHHF RUJ RW DZLWLYHUVVLGHFF RUJ

7KH HYHQW LV DSSURSULDWH IRU FKLOGUHQ RYHU VDLG DQ HYHQW SUHV VUHOHDVH

&RPPHQW 3HUPDOLC (PDLO

3UHYLRXV ( 1H[W (QWU\

&200(176 62 )\$5

<RXN DOVR KHOSV 1DWLYLW\ 3ULSRPHGEORV VDKRRO IRU ORZ  
,WDOLDQ +RPH IRU DOKNLOGURQN \RX DUH %RVWRQ UR\DOWN  
3RVWHG E\ -XPRPHU \$0

,WV JRRG WR VHH DQ DWKOHWH ZLWKRXW D VL] KDW <RRXN LV RQH +HOSLQJ NLGV OLN  
WKLV LV DZHVRPH .LGV QHHG LNROV OLNH WKLV PRUH RIWHQ  
3RVWHG E\ IUDXQFLV FDKV \$0

DYN QDLO WKLV IDH UHURW EDYVH QDUHQWY QDUHQWY QDUHQWY QDUHQWY QDUHQWY QDUHQWY QDUHQWY QDUHQWY QDUHQWY QDUHQWY

<RXN GRLQJ WKLV IRU JUHDW FDXVH 3DUHQWV URVLQJ D \RXQJ FRLOG OLNH WKLV LV WK  
SDLQIXO WR HYHQ IDWKRP EXW ILYH IDPLOLHV DQG VHWV RI IULHQGV DV ZHOO DV WK  
FRPPXQLW\ DW ODUJH LQ 1HHGKDP VXIIHU IURP WKHVH HYHQWV \*RRG WR GR  
VRPHWKLQJ SRVLWLYH WR WU\ WR WXUQ WKLV VLWXDWLRQ DURXQG

3RVWHG E\ E Z\QVWHLQ 30

\*RRG IRU <RXN 7KH \$PHULFDQ)RXQGDWLRQ IRU 6XLFLGH 3UHYHQWLRQ LV D  
ZRQGHUIXO RUJDQLJDWLRQ WKDW FRXOG XVH HYHU\RQH VXSSRUW

3RVWHG E\ X\QDXQW 30

,V WKLV DUWLFOH OHDYLQJ VRPHWKLQJ RXW" &UHGLW WR .HYLQ IRU VXSSRUWLQJ WKHVH  
NLQGV RI FDXVHV , GRQ W NQRZ P\VOI EXW LV D PDQ EHLQJ SDLG D NLQJO\ VXP  
DQG WUHDWHG OLNH UR\DOW\ WR SOD\ D JDPH WKH EHVW PHVVHQJHU IRU WKLV FDXVH"  
3HUKDSV KH V RQO\ WKHUH WR KHOS UDLVH PRQH\ ZKLFK LV FHUWDLQO\ ILQH %XW LV KH  
VXSSRVHG WR EH UHDFKLQJ DW ULVN NLGV LQ VRPH VRUW RI WDON" \$JDLQ QRW NQRF  
KLP DQG , P VXUH KH ZRUNV KDUG DW KLV RFFXSDWLRQ WR EH ZKHUH KH LV %XW LI ,  
ZHUH D NLG FRQWHPDOWLQJ WDNLQJ P\ OLIH , GRQ W NQRZ WKDW D WDON IURP D  
SURIHVVRQDO DWKOHWH ZRXOG PDNH PH IHHO PFK EHWWHU %XW , FRXOG EH  
FRPOHWHO\ ZURQJ

3RVWHG E\ U\X\ONPRGHO 30

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(17(5 <285 &200(176 +(5(

7\SH \RXU FRPPHQW KHUH

7KLW EORJJHU PLJKW ZDQW WR UHYLHZ \RXU FRPPHQW EHIRUH SRVWLQJ LW



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